



CAREER OPPORTUNITY

Sales & Marketing Specialist

About Company

WeWatch PTE., Ltd is a regional TV and Video Streaming Service Provider with business operations in multiple countries in South Eastern Asia.

Job Description

1. Administer the marketing and sales function to identify and develop new opportunities. Assist in taking existing products into new markets, new products into existing markets and or new products into new markets.
2. Achieve forecasted sales goals; Manage the sales pipeline and source leads.
3. Plan and execute sales activities that will ensure sales growth objectives.
4. Meet customer requirements (responsive, schedule conscious, etc) and maintain relationship.
5. Provide forecasts, reports, marketing intelligence, and information.
6. Manage, and operate within approved marketing budgets supporting overall business plan.
7. Survey, analyze and recommend actions to improve customer satisfaction.
8. Perform other duties and projects as assigned.

Job Requirements

1. Bachelor's degree in a business-related field.
2. Good innovative, and interpersonal skills.
3. Ability to coordinate and manage design of marketing materials,
4. Excellent networking abilities, customer service and leadership skills.
5. Experience in ICT vendors, ISP, Telco, TV operator and e-commerce are preferred.
6. Fluently speaking, listening and writing in English. Chinese speaking is a plus.

How to Apply

Location: 68 TEMASEK BOULEVARD #42-00 SUNTEC TOWER THREE, Singapore 4038988

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Website: www.wewatch.asia